

Message Text

UNCLASSIFIED

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47

ACTION EUR-06

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FM AMEMBASSY MOSCOW

TO USDOC WASHDC

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AMEMBASSY VIENNA

UNCLAS MOSCOW 14056

COMMERCE FOR BEWT/HEISS AND STECHSCHULTE

VIENNA FOR EWTC

E.O. 11652 N/A

TAGS: EEWT, BEXP, UR

SUBJ: HONEYWELL TO OPEN MOSCOW OFFICE

1. V.P. HONEYWELL EUROPE (BRUSSELS), E.J. ROACH, INFORMED USCOMOFF THAT HONEYWELL HAS RECEIVED ACCREDITATION FOR MOSCOW OFFICE AND THAT LOCAL REP (GARY LEHR) WILL BE SENT FROM WASH DC OFFICE WITHIN NEXT MONTH.
 2. HONEYWELL CURRENTLY DISCUSSING LICENSING OF INDUSTRIAL CONTROL SYSTEMS (FOR PETROLEUM, PAPER AND CHEMICAL INDUSTRIES) WITH TECHMASHIMPORT, MASHPRIBORINTORG AND STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY. SOVIETS HAVE ALSO EXPRESSED INTEREST IN SYNTHETIC FIBER EQUIPMENT (FROM DIENES-HONEYWELL, GERMANY) AND ANTI-COLLISION DEVICES FOR COMMERCIAL AIRCRAFT.
 3. ACCORDING TO ROACH, HONEYWELL HAS ALREADY SOLD DIRECTLY TO SOVIETS ABOUT \$4 MILLION WORTH EQUIPMENT.
 4. USCOMOFF SUGGESTED TO ROACH THAT LEHR CONTACT TDAD AND USSR AFFAIRS BEFORE DEPARTING FOR MOSCOW.
- DUBS

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NNN

Message Attributes

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Disposition Event:
Disposition History: n/a
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